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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): **July 12, 2018**

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**TESARO, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(state or other jurisdiction of  
incorporation)

**001-35587**  
(Commission  
File Number)

**27-2249687**  
(I.R.S. Employer  
Identification No.)

**1000 Winter Street**  
**Waltham, Massachusetts**  
(Address of principal executive offices)

**02451**  
(Zip Code)

Registrant's telephone number, including area code: **(339) 970-0900**

(Former name or former address, if changed since last report)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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## Section 2 — Financial Information

### Item 2.01. Completion of Acquisition or Disposition of Assets.

On July 12, 2018, TESARO, Inc. (the “Company”) completed the sale to TerSera Therapeutics LLC (“TerSera”) of the Company’s rights to rolapitant (the “Sale”) in the United States and Canada (the “Territory”). The Sale was pursuant to the Asset Purchase Agreement (the “APA”) between the Company and TerSera previously announced by the Company in a Current Report on Form 8-K filed on June 29, 2018. The Sale includes both the oral formulation of rolapitant distributed and sold under the brand name VARUBI® and the intravenous formulation of rolapitant sold under the brand name VARUBI® IV (the “IV Product”).

At the closing, the Company was paid \$35,000,000 in cash. Pursuant to the terms of the APA, an additional \$5,000,000 in cash will be paid by TerSera to the Company by January 12, 2020. The Company will also be eligible to receive certain post-closing royalties and milestone payments. For a period of twelve years after consummation of the Sale (the “Royalty Term”), TerSera will pay to the Company a percentage of any consideration for (i) the transfer of intellectual property rights relating to future sales of rolapitant and (ii) the license or sublicense of any intellectual property rights related to rolapitant, in each case, to the extent allocable to non-oncology indications. TerSera will also pay to the Company milestone payments of (a) \$10,000,000 each time the marketing approval for a new indication of rolapitant in the United States is first granted and (b) \$10,000,000 the first time aggregate net sales of a reformulated version of the IV Product during a calendar year reach or exceed \$50,000,000. In addition, during the Royalty Term, TerSera will pay to the Company a royalty at the rate of 20% of the aggregate net sales of the IV Product in the Territory for any calendar year in which such sales reach or exceed \$100,000,000 on the net sales that exceed such threshold.

In connection with the completion of the Sale, the Company is filing as Exhibit 99.1 hereto certain pro forma financial information giving pro forma effect to the Sale as of the dates indicated therein.

## Section 9 — Financial Statements and Exhibits

### Item 9.01 Financial Statements and Exhibits.

(b) Pro forma financial information.

Unaudited pro forma condensed consolidated balance sheet as of March 31, 2018 and unaudited pro forma condensed consolidated statements of operations for the three months ended March 31, 2018 and the year ended December 31, 2017, in each case giving pro forma effect to the Sale.

(d) *Exhibits*

The following exhibit is being filed herewith:

<u>Exhibit No.</u>	<u>Document</u>
99.1	<a href="#">Pro Forma Financial Information Related to the Sale</a>

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**TESARO, Inc.**

By: /s/ Joseph L. Farmer  
Joseph L. Farmer  
Senior Vice President, General Counsel and Secretary

Dated: July 18, 2018

**UNAUDITED PRO FORMA CONDENSED CONSOLIDATED FINANCIAL INFORMATION**

On July 12, 2018, TESARO, Inc. (the “Company”) completed the sale to TerSera Therapeutics LLC (“TerSera”) of the Company’s rights to rolapitant (the “Sale”) in the United States and Canada (the “Territory”). The Sale was pursuant to the Asset Purchase Agreement (the “APA”) between the Company and TerSera previously announced by the Company in a Current Report on Form 8-K filed on June 29, 2018. The Sale includes both the oral formulation of rolapitant distributed and sold under the brand name VARUBI® and the intravenous formulation of rolapitant sold under the brand name VARUBI® IV (the “IV Product”).

At the closing, the Company was paid \$35,000,000 in cash. Pursuant to the terms of the APA, an additional \$5,000,000 in cash will be paid by TerSera to the Company by January 12, 2020. The Company will also be eligible to receive certain post-closing royalties and milestone payments. For a period of twelve years after consummation of the Sale (the “Royalty Term”), TerSera will pay to the Company a percentage of any consideration for (i) the transfer of intellectual property rights relating to future sales of rolapitant and (ii) the license or sublicense of any intellectual property rights related to rolapitant, in each case, to the extent allocable to non-oncology indications. TerSera will also pay to the Company milestone payments of (a) \$10,000,000 each time the marketing approval for a new indication of rolapitant in the United States is first granted and (b) \$10,000,000 the first time aggregate net sales of a reformulated version of the IV Product during a calendar year reach or exceed \$50,000,000. In addition, during the Royalty Term, TerSera will pay to the Company a royalty at the rate of 20% of the aggregate net sales of the IV Product in the Territory for any calendar year in which such sales reach or exceed \$100,000,000 on the net sales that exceed such threshold.

The unaudited pro forma condensed consolidated balance sheet as of March 31, 2018 has been prepared to give effect to the Sale as if it occurred on March 31, 2018. The unaudited pro forma condensed consolidated statements of operations for the three months ended March 31, 2018 and the year ended December 31, 2017 have been prepared to give effect to the Sale as if it occurred on January 1, 2017.

The unaudited pro forma condensed consolidated financial information was prepared utilizing the Company’s historical financial data derived from the unaudited condensed consolidated financial statements included in its Quarterly Report on Form 10-Q filed with the U.S. Securities and Exchange Commission (“SEC”) on May 3, 2018 and from the audited consolidated financial statements for the year ended December 31, 2017 included in its Annual Report on Form 10-K filed with the SEC on February 28, 2018. The unaudited pro forma condensed consolidated financial statements reflect pro forma adjustments that are based on preliminary estimates and assumptions and other information available at the time of preparation. The Company believes that all such adjustments are (i) directly attributable to the Sale, (ii) factually supportable, and (iii) expected to have a continuing impact on the Company’s future consolidated results of operations or financial condition. The pro forma adjustments are described in the notes to the unaudited pro forma information and are based upon available information and assumptions that the Company believes are reasonable.

The unaudited pro forma condensed consolidated financial information included herein is for informational purposes only and is not necessarily indicative of what the Company’s financial performance and financial position would have been had the Sale been completed on the dates assumed, nor is such unaudited pro forma condensed consolidated financial information necessarily indicative of the results to be expected in any future period. Actual results may differ significantly from those reflected in the unaudited pro forma condensed consolidated financial statements for various reasons, including but not limited to, the differences between the assumptions used to prepare the unaudited pro forma condensed consolidated financial statements and actual results.

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**TESARO, Inc.**  
**Unaudited Pro Forma Condensed Consolidated Balance Sheet**  
**As of March 31, 2018**  
**(all amounts in 000's, except share and per share data)**

	TESARO, Inc. Historical	Impact of Sale	TESARO, Inc. Pro Forma
<b>Assets</b>			
Current assets:			
Cash and cash equivalents	\$ 498,980	\$ 35,000(a)	\$ 533,980
Accounts receivable	44,182	—	44,182
Inventories	74,444	(5,458)(b)	68,986
Other current assets	38,184	—	38,184
<b>Total current assets</b>	<b>655,790</b>	<b>29,542</b>	<b>685,332</b>
Intangible assets, net	54,947	(17,598)(c)	37,349
Property and equipment, net	10,272	—	10,272
Restricted cash	2,556	—	2,556
Other assets	6,127	5,000(d)	11,127
<b>Total assets</b>	<b>\$ 729,692</b>	<b>\$ 16,944</b>	<b>\$ 746,636</b>
<b>Liabilities and stockholders' equity</b>			
Current liabilities:			
Accounts payable	\$ 5,079	\$ —	\$ 5,079
Accrued expenses	150,589	—	150,589
Deferred revenue, current	117	—	117
Other current liabilities	7,451	—	7,451
<b>Total current liabilities</b>	<b>163,236</b>	<b>—</b>	<b>163,236</b>
Convertible notes, net	146,529	—	146,529
Long-term debt, net	293,888	—	293,888
Deferred revenue, non-current	188	—	188
Other non-current liabilities	8,123	—	8,123
<b>Total liabilities</b>	<b>611,964</b>	<b>—</b>	<b>611,964</b>
Stockholders' equity:			
Preferred stock, \$0.0001 par value; 10,000,000 shares authorized; no shares issued or outstanding at March 31, 2018	—	—	—
Common stock, \$0.0001 par value; 100,000,000 shares authorized; 54,801,636 shares issued and outstanding at March 31, 2018	5	—	5
Additional paid-in capital	1,755,783	—	1,755,783
Accumulated other comprehensive loss	(5,357)	—	(5,357)
Accumulated deficit	(1,632,703)	16,944(e)	(1,615,759)
<b>Total stockholders' equity</b>	<b>117,728</b>	<b>16,944</b>	<b>134,672</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 729,692</b>	<b>\$ 16,944</b>	<b>\$ 746,636</b>

See accompanying notes to unaudited pro forma condensed consolidated financial information.

**TESARO, Inc.**  
**Unaudited Pro Forma Condensed Consolidated Statement of Operations**  
**For the Three Months Ended March 31, 2018**  
**(all amounts in 000's, except share and per share data)**

	TESARO, Inc. Historical	Impact of Sale	TESARO, Inc. Pro Forma
<b>Revenues:</b>			
Product revenue, net	\$ 50,172	\$ (948)(f)	\$ 49,224
License, collaboration and other revenues	(430)	—	(430)
<b>Total revenues</b>	<u>49,742</u>	<u>(948)</u>	<u>48,794</u>
<b>Expenses:</b>			
Cost of sales — product	9,997	(3,471)(f)	6,526
Cost of sales — intangible asset amortization	1,437	(773)(f)	664
Research and development	96,755	(1,669)(f)	95,086
Selling, general and administrative	93,607	(1,366)(f)	92,241
Acquired in-process research and development	—	—	—
<b>Total expenses</b>	<u>201,796</u>	<u>(7,279)</u>	<u>194,517</u>
<b>Loss from operations</b>	<u>(152,054)</u>	<u>6,331</u>	<u>(145,723)</u>
Interest expense	(12,092)	—	(12,092)
Interest income	1,665	—	1,665
Other income	81	—	81
<b>Loss before income taxes</b>	<u>(162,400)</u>	<u>6,331</u>	<u>(156,069)</u>
Provision for income taxes	416	—	416
<b>Net loss</b>	<u>\$ (162,816)</u>	<u>\$ 6,331</u>	<u>\$ (156,485)</u>
<b>Net loss per share applicable to common stockholders - basic and diluted</b>	<u>\$ (2.98)</u>	<u>\$ 0.11</u>	<u>\$ (2.87)</u>
Weighted-average number of common shares used in net loss per share applicable to common stockholders - basic and diluted	<u>54,615</u>	<u>—</u>	<u>54,615</u>

See accompanying notes to unaudited pro forma condensed consolidated financial information.

**TESARO, Inc.**  
**Unaudited Pro Forma Condensed Consolidated Statement of Operations**  
**For the Year Ended December 31, 2017**  
**(all amounts in 000's, except share and per share data)**

	TESARO, Inc. Historical	Impact of Sale	TESARO, Inc. Pro Forma
<b>Revenues:</b>			
Product revenue, net	\$ 120,700	\$ (11,799)(f)	\$ 108,901
License, collaboration and other revenues	102,626	—	102,626
<b>Total revenues</b>	<u>223,326</u>	<u>(11,799)</u>	<u>211,527</u>
<b>Expenses:</b>			
Cost of sales — product	41,137	(25,335)(f)	15,802
Cost of sales — intangible asset amortization	6,158	(4,508)(f)	1,650
Research and development	308,742	(15,685)(f)	293,057
Selling, general and administrative	336,808	(24,458)(f)	312,350
Acquired in-process research and development	10,000	—	10,000
<b>Total expenses</b>	<u>702,845</u>	<u>(69,986)</u>	<u>632,859</u>
<b>Loss from operations</b>	<u>(479,519)</u>	<u>58,187</u>	<u>(421,332)</u>
Interest expense	(19,758)	—	(19,758)
Interest income	4,147	—	4,147
Other income	328	—	328
<b>Loss before income taxes</b>	<u>(494,802)</u>	<u>58,187</u>	<u>(436,615)</u>
Provision for income taxes	1,324	—	1,324
<b>Net loss</b>	<u>\$ (496,126)</u>	<u>\$ 58,187</u>	<u>\$ (437,939)</u>
<b>Net loss per share applicable to common stockholders - basic and diluted</b>	<u>\$ (9.17)</u>	<u>\$ 1.07</u>	<u>\$ (8.10)</u>
Weighted-average number of common shares used in net loss per share applicable to common stockholders - basic and diluted	<u>54,080</u>	<u>—</u>	<u>54,080</u>

See accompanying notes to unaudited pro forma condensed consolidated financial information.

**TESARO, Inc.**  
**NOTES TO UNAUDITED PRO FORMA CONDENSED CONSOLIDATED FINANCIAL INFORMATION**

*Sale Transaction*

On July 12, 2018, TESARO, Inc. (the “Company”) completed the previously disclosed sale of its rights to rolapitant in the United States and Canada to TerSera Therapeutics LLC (“TerSera”) pursuant to the Asset Purchase Agreement dated June 28, 2018 (the “APA”) by and between TerSera and the Company (the “Sale”). At the closing of the Sale, the Company received \$35.0 million in cash. Pursuant to the terms of the APA, an additional \$5.0 million in cash will be paid by TerSera to the Company by January 12, 2020. The Sale includes both the oral formulation of rolapitant distributed and sold under the brand name VARUBI® and the intravenous formulation of rolapitant sold under the brand name VARUBI® IV.

*Pro Forma Adjustments*

- (a) Represents consideration of \$35.0 million of cash received at the closing of the Sale.
  - (b) Represents the disposition of VARUBI inventory associated with the Sale.
  - (c) Represents the disposition of intangible assets related to VARUBI (acquired and in-licensed rights) associated with the Sale.
  - (d) Represents the delayed cash payment of \$5.0 million due to the Company from TerSera included in the APA.
  - (e) Represents the pro forma gain arising from the Sale.
  - (f) Represents the elimination of net product revenues, cost of sales—product, cost of sales—intangible asset amortization, research and development expenses, and selling, general and administrative expenses related to VARUBI, giving effect to the Sale as if it occurred on January 1, 2017. For the three months ended March 31, 2018 and for the year ended December 31, 2017, cost of sales—product related to VARUBI includes \$1.9 million and \$18.3 million, respectively, in lower of cost or market write-downs for excess and obsolete inventories and losses on firm purchase commitments. The adjustment amounts for expenses include allocations of certain expenses, which are based in part on the use of judgments and estimates which the Company believes are reasonable.
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